



**AMSI**  
ASSOCIATION OF MARINE SCIENTIFIC INDUSTRIES



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Dear Colleague,

The marine science and technology sector is dominated by small and medium size enterprises. As with all businesses we must ensure company funds are used in the most efficient and manner. Value for money is paramount.

The benefits of being a member of a trade association are not always obvious. Financial assistance with overseas trade shows, legal advice and free entry to seminars are tangible. Other benefits such as information supply, networking and political lobbying are equally important and of fundamental importance to business growth.

The Association of Marine Scientific Industries (AMSI) plays a crucial role in raising the profile of the marine science and technology business sector in government and the marketplace. As a result the individual member companies benefit from a wide degree of publicity about their products and services as well as receiving a whole range of direct services to improve their business operation.

AMSI members play an important international role in relation to the environment, security, defence, resources and leisure. Through the SMI network we provide a co-ordinated voice that is key to the success of the individual companies and the industry as a whole.

We need to ensure that our business sector is recognised at the highest level and that our products, services and expertise are given the best possible showcase in the global market.

AMSI provides a strong vehicle for us to promote our business but it depends upon your membership in order for it to maximise its impact. I consider membership of AMSI to be very good value and a significant benefit. I hope you will consider membership for your company.

Yours sincerely,

*Richard Burt*

Richard Burt  
Chairman, AMSI

Encl.

To learn more about what AMSI offers please visit <http://www.maritimeindustries.org/about/amsi>

**Associations**

Association of British Offshore Industries  
Association of Marine Scientific Industries  
British Marine Equipment Association  
British Naval Equipment Association  
Ports and Terminals Group

**Chief Executive:**

John C. Murray BSc DIS

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Registered in England No. 00883132  
Registered Office as above  
VAT No: GB 243 2666 68